

Before Starting the CoC Application

The CoC Consolidated Application consists of three parts, the CoC Application, the CoC Priority Listing, and all the CoC's project applications that were either approved and ranked, or rejected. All three must be submitted for the CoC Consolidated Application to be considered complete.

The Collaborative Applicant is responsible for reviewing the following:

1. The FY 2018 CoC Program Competition Notice of Funding Available (NOFA) for specific application and program requirements.
2. The FY 2018 CoC Application Detailed Instructions which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.
6. Questions marked with an asterisk (*), which are mandatory and require a response.

1A. Continuum of Care (CoC) Identification

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

1A-1. CoC Name and Number: SC-503 - Myrtle Beach, Sumter City & County CoC

1A-2. Collaborative Applicant Name: Eastern Carolina Homelessness Organization, Inc.

1A-3. CoC Designation: CA

1A-4. HMIS Lead: Eastern Carolina Homelessness Organization, Inc.

1B. Continuum of Care (CoC) Engagement

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

1B-1. CoC Meeting Participants. For the period from May 1, 2017 to April 30, 2018, using the list below, applicant must: (1) select organizations and persons that participate in CoC meetings; and (2) indicate whether the organizations and persons vote, including selecting CoC Board members.

Organization/Person Categories	Participates in CoC Meetings	Votes, including selecting CoC Board Members
Local Government Staff/Officials	Yes	Yes
CDBG/HOME/ESG Entitlement Jurisdiction	Yes	Yes
Law Enforcement	Yes	Yes
Local Jail(s)	Yes	No
Hospital(s)	Yes	No
EMS/Crisis Response Team(s)	Yes	No
Mental Health Service Organizations	Yes	Yes
Substance Abuse Service Organizations	Yes	Yes
Affordable Housing Developer(s)	Yes	Yes
Disability Service Organizations	Yes	Yes
Disability Advocates	Yes	Yes
Public Housing Authorities	Yes	Yes
CoC Funded Youth Homeless Organizations	Yes	Yes
Non-CoC Funded Youth Homeless Organizations	Yes	Yes
Youth Advocates	Yes	Yes
School Administrators/Homeless Liaisons	Yes	No
CoC Funded Victim Service Providers	Yes	Yes
Non-CoC Funded Victim Service Providers	Yes	Yes
Domestic Violence Advocates	Yes	Yes
Street Outreach Team(s)	Yes	Yes
Lesbian, Gay, Bisexual, Transgender (LGBT) Advocates	Yes	Yes
LGBT Service Organizations	Yes	Yes
Agencies that serve survivors of human trafficking	Yes	Yes
Other homeless subpopulation advocates	Yes	Yes
Homeless or Formerly Homeless Persons	Yes	Yes
Mental Illness Advocates	Yes	No
Substance Abuse Advocates	Yes	Yes

Other:(limit 50 characters)		
Regional Council of Governments	Yes	Yes

1B-1a. Applicants must describe the specific strategy the CoC uses to solicit and consider opinions from organizations and/or persons that have an interest in preventing or ending homelessness. (limit 2,000 characters)

TCHC solicits and considers opinions at monthly CoC & Board meetings, website, social media, coordinates/collaborates outreach events with agencies/churches, SSVF Community Planning meetings, SC Hospital Association and hosts training provided by Federal, State, local funding partners and has 2 members on the Board of the South Carolina Interagency Council on Homelessness, comprised of 4 CoC's & reps from major state depts. At the CoC meetings we conduct CoC exercises, many adopted from NHIP on issues such as CES, HMIS, Housing First, SPM, underserved populations, protected classes, fair & equal opportunity housing. These are open forums/ discussions to solicit new opinions to consider and address them. At all of these meetings/forums TCHC and its members compile/consider all opinions to better evaluate/develop new strategies/action plans to prevent/end homelessness. CoC grantees also conduct exit interviews to solicit ideas from program participants on their experience. The CoC uses this information in its strategic planning to prevent and end homelessness.

1B-2.Open Invitation for New Members. Applicants must describe:

- (1) the invitation process;**
 - (2) how the CoC communicates the invitation process to solicit new members;**
 - (3) how often the CoC solicits new members; and**
 - (4) any special outreach the CoC conducted to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join the CoC.**
- (limit 2,000 characters)**

TCHC posts its monthly membership meeting schedules on the website, email list serve & social media. All private, public, government and non-profit agencies, individuals, etc. that are interested in ending homelessness are invited and open to attend. TCHC conducts membership drives during the year and members attend solicit members at other collaborative meetings (i.e. VA Challenge, SC Thrive, SC Hospital Association). The CoC also solicits new members at monthly training events (i.e Grant & Capacity Building Workshop specially focusing on new and start up agencies, motivational interviewing training, mental health first aid training, and a poverty simulation). Board members are encouraged to recruit and solicit new attendees monthly. 2 TCHC board members are formerly homeless individuals. Current and former homeless individuals are encouraged to join and participate in the CoC during exit interviews by CoC grantees and outreach events. Examples of special outreach events to ensure homeless or formerly homeless persons are

encouraged to join the CoC are a monthly homeless connect events and a scheduled Certified Peer Support Training where attendees must be homeless or formerly homeless.

1B-3.Public Notification for Proposals from Organizations Not Previously Funded. Applicants must describe how the CoC notified the public that it will accept and consider proposals from organizations that have not previously received CoC Program funding, even if the CoC is not applying for new projects in FY 2018, and the response must include the date(s) the CoC publicly announced it was open to proposals. (limit 2,000 characters)

On March 28, 2018 TCHC conducted a Grant/Capacity Workshop where federal, state and local funders communicated how, what and when the application processes for new and existing grantees works. On June 26, 2018 an announcement was publically posted and emailed that the HUD CoC funding availability notices were published by HUD. On July 5, 2018 TCHC published and made publicly available through the website and email that the local CoC was open to proposals and the local competition policies, procedures, estimated amount of funding available, timeline of competition and instructions on how to submit applications to the CoC. On July 6, 2018 the Collaborative Applicant conducted a webinar on the local competition and FY18 NOFA highlights. All of these announcements and events are designed to encourage previously funded and not previously funded organizations to apply. ECHO accepts and encourages proposals from previously non-funded organizations to help close gaps in housing and supportive services in the CoC service coverage area. The TCHC Grant Selection Committee uses the approved CoC Ranking and Rating Tool, based on the HUD suggested tool to determine project acceptance and rankings.

1C. Continuum of Care (CoC) Coordination

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

1C-1. CoCs Coordination, Planning, and Operation of Projects. Applicants must use the chart below to identify the federal, state, local, private, and other organizations that serve individuals, families, unaccompanied youth, persons who are fleeing domestic violence who are experiencing homelessness, or those at risk of homelessness that are included in the CoCs coordination, planning, and operation of projects.

Entities or Organizations the CoC coordinates planning and operation of projects	Coordinates with Planning and Operation of Projects
Housing Opportunities for Persons with AIDS (HOPWA)	Yes
Temporary Assistance for Needy Families (TANF)	Yes
Runaway and Homeless Youth (RHY)	Yes
Head Start Program	Yes
Funding Collaboratives	Yes
Private Foundations	Yes
Housing and services programs funded through U.S. Department of Justice (DOJ) Funded Housing and Service Programs	Yes
Housing and services programs funded through U.S. Health and Human Services (HHS) Funded Housing and Service Programs	Yes
Housing and service programs funded through other Federal resources	Yes
Housing and services programs funded through State Government	Yes
Housing and services programs funded through Local Government	Yes
Housing and service programs funded through private entities, including foundations	Yes
Other:(limit 50 characters)	

1C-2. CoC Consultation with ESG Program Recipients. Applicants must describe how the CoC:
(1) consulted with ESG Program recipients in planning and allocating ESG funds; and
(2) participated in the evaluating and reporting performance of ESG Program recipients and subrecipients.
(limit 2,000 characters)

TCHC works with the State of South Carolina & Horry County on a regular basis to discuss and coordinate funding component allocations, Coordinated Entry System and planning efforts. Data from the CAPER/ PIT and other local project performance measures from the previous funding year to inform planning and

decision making on funding percentages for each component in our CoC for PY2018. All ESG recipients, sub recipients and CoC's in South Carolina are receiving on-going HUD technical assistance from TAC to better incorporate ESG into the Coordinated Entry System. TCHC works with the State & Horry County to evaluate sub recipient projects and monitor performance outcomes, develop system wide policies & procedures, incorporate the CoC Coordinated Entry System policies, and create comprehensive planning goals. TCHC, the State, and Horry county share and discuss best practice models in an effort to have a comprehensive and effective approach to RRH, HP, Shelter/Outreach and HMIS/CES components.

1C-2a. Providing PIT and HIC Data to Consolidated Plan Jurisdictions. Did the CoC provide Point-in-Time (PIT) and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area? Yes to both

1C-2b. Providing Other Data to Consolidated Plan Jurisdictions. Did the CoC provide local homelessness information other than PIT and HIC data to the jurisdiction(s) Consolidated Plan(s)? Yes

1C-3. Addressing the Safety Needs of Domestic Violence, Dating Violence, Sexual Assault, and Stalking Survivors. Applicants must describe:

- (1) the CoC's protocols, including the existence of the CoC's emergency transfer plan, that prioritizes safety and trauma-informed, victim-centered services to prioritize safety; and**
 - (2) how the CoC maximizes client choice for housing and services while ensuring safety and confidentiality.**
- (limit 2,000 characters)**

The CoC's protocol is outlined in the Coordinated Entry System policies and procedures manual. The specific policy is for individuals and families who are fleeing, or attempting to flee domestic violence, dating violence, sexual assault, or stalking. When presenting to a non-victim service provider the provider must, at a minimum provide safe and confidential access to the coordinated entry system and immediate access to emergency services such as domestic violence hotline and shelter. When an individual or family presents to an access point that is feeling domestic violence, special considerations are taken to ensure their safety during the emergency transfer plan. A victim centered, trauma informed approach is taken with all participants in need of assistance. If the participant is not in a domestic violence shelter/ safe house and is not presenting with a victim's advocate, proper measures must be taken to connect them with a safe place and resources specifically geared towards their situation, if the participant chooses. Domestic Violence organizations are listed in the CES Manual by county for reference. Training is provided on this policy and population by the CES Lead on an ongoing basis and when new access points are created in the community. Additional training on victim centered services

and trauma-informed care are provided by CoC member organizations that provide victim services. In FY2017 ECHO and Family Justice Center (DV) partnered in a new joint TH/RR project for the CoC for this population to better ensure safety, immediate shelter/ housing, population specific services while promoting client choice.

1C-3a. Applicants must describe how the CoC coordinates with victim services providers to provide annual training to CoC area projects and Coordinated Entry staff that addresses best practices in serving survivors of domestic violence, dating violence, sexual assault, and stalking. (limit 2,000 characters)

Training on victim centered services, trauma-informed care, motivational interviewing, mental health first aid and safety protocols are provided by CoC member organizations that provide victim services at a minimum of once a year at a CoC Member Meeting. All member organizations are invited to attend this training. CoC area project staff and staff of Coordinated Entry access points are required to attend. These same victim service agencies provide training on these topics on a regular on-going basis to member organizations when requested. The Office of the Attorney General provides a free one-day training on domestic violence and sexual assault and related topics in the CoC coverage area. These training's are geared for law enforcement officers, judges, prosecutors, health care providers, victim advocates, and other victim service providers.

1C-3b. Applicants must describe the data the CoC uses to assess the scope of community needs related to domestic violence, dating violence, sexual assault, and stalking, including data from a comparable database. (limit 2,000 characters)

South Carolina ranks fifth in the nation for the amount of homicides caused by domestic violence. The CoC uses HMIS and local victim service provider agencies de-identified aggregate data as well as data/statistics from comparable databases provided by the Department of Justice, S.T.O.P. Violence Against Women and the SC Department of Public Safety OHSJP Statistical Analysis Center to assess the specialized needs related to domestic violence, dating violence, sexual assault and stalking. This gaps analysis has led to the identification of the need for more immediate shelter, transitional housing, and permanent housing options in our CoC. In 2017 a new Joint TH/RRH project was awarded for this population in our CoC. Analysis of the data has also led the CoC to identify a need for additional transitional housing, permanent housing, and coordination between qualified victim service providers, advocates, law enforcement, and emergency shelter, transitional and permanent housing providers that are not victim service providers.

**1C-4. DV Bonus Projects. Is your CoC Yes
applying for DV Bonus Projects?**

1C-4a. From the list, applicants must indicate the type(s) of DV Bonus project(s) that project applicants are applying for which the CoC is

including in its Priority Listing.

SSO Coordinated Entry	<input type="checkbox"/>
RRH	<input type="checkbox"/>
Joint TH/RRH	<input checked="" type="checkbox"/>

1C-4b. Applicants must describe:

- (1) how many domestic violence survivors the CoC is currently serving in the CoC’s geographic area;**
- (2) the data source the CoC used for the calculations; and**
- (3) how the CoC collected the data.**
(limit 2,000 characters)

In calendar year 2017 2,551 unique individuals experiencing domestic violence were served with 3,372 total number of services provided to these individuals. Year to date 2018 1,684 unique individuals experiencing domestic violence have been served with 2,023 service provided. The numbers reported are compiled from aggregate reports provided by partnering DV providers in the COC and HMIS. The CoC used this data to determine the CoC wide calculations.

1C-4c. Applicants must describe:

- (1) how many domestic violence survivors need housing or services in the CoC’s geographic area;**
- (2) data source the CoC used for the calculations; and**
- (3) how the CoC collected the data.**
(limit 2,000 characters)

The CoC analysis shows that 95% of sheltered clients fleeing domestic violence need housing and services to end their homelessness. 80% of non-sheltered clients fleeing domestic violence need housing and services to safely be removed from the DV situation. Using these percentages in the CoC gaps analysis it indicates that 2,129 DV survivors needed housing and services in 2017. There are currently 54 DV households on the CoC Priority List for housing and services. This is an incomplete number due to the difficulties encountered in coordinating data with the DV providers and the sensitivity and confidentiality of the related data. The numbers reported are compiled from the reports provided by the Direct Services Staff of the CoC’s DV partner organizations and the CoC’s Coordinated Entry System prioritization list.

1C-4d. Based on questions 1C-4b. and 1C-4c., applicant must:

- (1) describe the unmet need for housing and services for DV survivors, or if the CoC is applying for an SSO-CE project, describe how the current Coordinated Entry is inadequate to address the needs of DV survivors;**
- (2) quantify the unmet need for housing and services for DV survivors;**
- (3) describe the data source the CoC used to quantify the unmet need for housing and services for DV survivors; and**
- (4) describe how the CoC determined the unmet need for housing and services for DV survivors.**
(limit 3,000 characters)

GAPS in the unmet needs for housing and services in the CoC is tremendous. The CoC has 5 DV shelters in its 13 county service area that contain 75 Shelter beds. The CoC analysis shows that 95% of sheltered clients fleeing domestic violence need housing and services to end their homelessness. 80% of non-sheltered clients fleeing domestic violence need housing and services to safely be removed from the DV situation. The gaps analysis indicates that 2,129 DV survivors needed housing and services in 2017. There are currently 54 DV households on the CoC Priority List for housing and services. This is an incomplete number due to the difficulties encountered in coordinating data with the DV providers and the sensitivity and confidentiality of the related data. The CoC is currently working with all DV provider agencies to implement each location as an access point. Many victims do not receive shelter services and are forced to utilize homeless facilities. This situation is unsatisfactory as victims of domestic violence need a plethora of specialized services that are not available in homeless facilities. This situation also places a burden on the homeless facilities that are available causing further stress to both populations and the staff caring for them. Housing is desperately needed in light of the situation just described. without adequate housing and services, victims are often forced to return to their abusers or they attempt to live with family members which is, often a difficult and crowded situation. All CoC and ESG funded projects serve DV survivors, but only one project, the new TH-RRH in Horry and Georgetown counties is dedicated to this population. The CoC, in consultation with all DV and other homeless service providers, reviewed all the data and gaps to determine the specific unmet needs for housing and services for this population. This determination is the basis for the awarded Permanent Housing Bonus project application submitted in FY2017 that specifically serves only this population and the new FY2018 TH-RRH DV Bonus project that is being submitted. The development of this new project application took all the factors and gaps identified in the analysis including but not limited to, lack of shelter/transitional housing, lack of safe, affordable housing, the geographic gaps in coverage in shelter/permanent housing and the lack of DV specific services in other and existing homeless programs and facilities.

1C-4e. Applicants must describe how the DV Bonus project(s) being applied for will address the unmet needs of domestic violence survivors. (limit 2,000 characters)

The Eastern Carolina Homelessness Organization and United Way of Kershaw County are partnering to provide transitional housing, DV specific services, and permanent housing to survivors of domestic violence, dating violence, sexual assault, and stalking that are currently fleeing. The project utilizes a Housing First approach and focus on participant choice and safety when creating a case plan with each household. Sister Care will be providing DV specific services and support to households throughout their project enrollment. This project will use the CoC's Coordinated Entry System (CES) to identify, assess needs, and prioritize, if necessary, survivors throughout the CoC service area. CES has approved and implemented specific policies in relation to this population and continues to evaluate and revise them based on the CoC's need and best practices. Outreach efforts will be focused on advertising the project and how to provide survivors with access to the services provided by communicating and partnering with victim advocacy groups, police departments, first responders, homeless organizations, and other DV organizations in the CoC. Currently the CoC has dedicated TH beds and RRH units in the eastern geographic region of

the CoC provided through CoC TH/RRH funding and transitional/ shelter beds in the central region of the CoC provided by private nonprofits. The western region including Kershaw county, new to the CoCs geographic area this year lacks emergency shelter, transitional housing, and permanent housing programs dedicated to this population. This project will add two TH units and ten beds located in Kershaw county and provide RRH for a minimum of 13 households and up to 42 participants located anywhere in the CoC or if necessary, in compliance with the HUD CoC program, outside the region for the safety of the household. Additional households will be served depending on the length of stay and amount of rental assistance needed to stabilize each household.

1C-4f. Applicants must address the capacity of each project applicant applying for DV bonus projects to implement a DV Bonus project by describing:

- (1) rate of housing placement of DV survivors;**
 - (2) rate of housing retention of DV survivors;**
 - (3) improvements in safety of DV survivors; and**
 - (4) how the project applicant addresses multiple barriers faced by DV survivors.**
- (limit 4,000 characters)**

Eastern Carolina Homelessness Organization (ECHO) has housed 92 domestic violence survivors, 41 of these individuals were actively fleeing. ECHO's average rate of housing placements in its current rapid rehousing programs is 44 days (program start to housing move-in). ECHO's housing retention rate for DV survivors is 94.2%. These calculations were determined using the HMIS data of current RRH programs. ECHO and the United Way of Kershaw County (UWKC) will follow the specific domestic violence policies and procedures in Coordinated Entry System manual, implemented by the CoC. These policies address safety and confidentiality concerns at intake for this population. UWKC and Sister Care, a DV service provider, will partner with ECHO to provide CES and program intakes that will keep safety and confidentiality a priority. ECHO, UWKC, and Sister Care will work with current DV shelters if the DV survivor needs to be relocated to another county. ECHO also administers a new joint TH/RRH for DV in the eastern Region of the CoC, allowing for placement in this program. This project will rapidly rehouse DV survivors in whatever county or area the client chooses, while considering all safety concerns and barriers. The project applicant will connect participants to DV services closest to them once permanently housed. The applicant address all barriers faced by DV survivors. A barrier faced by DV survivors is loss of access to financial resources and/or loss of employment. The applicant will address this by partnering with an already existing network of private employers and job training/placement programs (i.e. Goodwill Workforce Development, SC Works, Vocational Rehab, and local employers). Another barrier faced is childcare. The CoC in partnership with ECHO administers childcare vouchers obtained from the South Carolina Department of Education for homeless and indigent clients. Once housed another barrier is lack of furniture, food, and other household items. ECHO can address this with its established donation program for furniture, clothing and household items that can be delivered to the homes of participants. ECHO can also provide food through its emergency food bank to participants while their case manager works with them to obtain mainstream benefits and/or employment.

1C-5. PHAs within CoC. Applicants must use the chart to provide information about each Public Housing Agency (PHA) in the CoC's geographic areas:

- (1) Identify the percentage of new admissions to the Public Housing or Housing Choice Voucher (HCV) Programs in the PHA who were experiencing homelessness at the time of admission;**
- (2) Indicate whether the PHA has a homeless admission preference in its Public Housing and/or HCV Program; and**
- (3) Indicate whether the CoC has a move on strategy. The information should be for Federal Fiscal Year 2017.**

Public Housing Agency Name	% New Admissions into Public Housing and Housing Choice Voucher Program during FY 2017 who were experiencing homelessness at entry	PHA has General or Limited Homeless Preference	PHA has a Preference for current PSH program participants no longer needing intensive supportive services, e.g. move on?
Housing Authority of Myrtle Beach	36.00%	No	Yes
Housing Authority of Georgetown	10.00%	Yes-Both	Yes
Housing Authority of Sumter	0.00%	No	No
Housing Authority of Florence	0.00%	No	No
Housing Authority of Conway	0.00%	No	No

If you select "Yes--Public Housing," "Yes--HCV," or "Yes--Both" for "PHA has general or limited homeless preference," you must attach documentation of the preference from the PHA in order to receive credit.

1C-5a. For each PHA where there is not a homeless admission preference in their written policy, applicants must identify the steps the CoC has taken to encourage the PHA to adopt such a policy. (limit 2,000 characters)

The CoC has met with and continues to engage with the Housing Authorities of Myrtle Beach, Sumter, Florence, and Conway about preferences for homeless individuals/families in their policies for both the Housing Choice Voucher Program and Public Housing. These PHA's currently refer to the CoC's Coordinated Entry System directly when potential homeless clients present for housing. The CoC has taken steps to add these housing authorities as access points that provide housing assessments directly. The CoC is working with ECHO, a CoC grantee, to use their Tennant Based Rental Assistance program funded through the HUD HOME program awarded by the Wacamaw Regional Council of Governments in an effort to help alleviate the waiting list of homeless applicants from the Georgetown, Myrtle Beach, Conway, and the Williamsburg Housing Authorities. This is a collaborative and coordinated effort between the CoC and PHA's aimed at encouraging the PHA's to adopt homeless preferences. The CoC consults with a private HUD Technical Assistance provider in South Carolina to assist in the collaboration and coordination between the CoC and the PHA's. Ultimately the goal is to have these PHA's adopt a homeless preference and/ or Move On Strategy for their housing programs to help create more openings in CoC funded Permanent Supportive Housing projects. The CoC also consults with the State HUD Field Office Public Housing Department in this coordinated effort.

1C-5b. Move On Strategy with Affordable Housing Providers. Does the CoC have a Move On strategy with affordable housing providers in its jurisdiction (e.g., multifamily assisted housing owners, PHAs, Low Income Tax Credit (LIHTC) developments, or local low-income housing programs)? Yes

**Move On strategy description.
(limit 2,000 characters)**

The CoC works with Eastern Carolina Homelessness Organization (ECHO), the only CoC PSH provider, to identify PSH households that are ready to use the “Move on Strategy” through progressive engagement and annual recertification. Households that have been in PSH for a period of time, no longer need intensive services and have demonstrated the ability to maintain housing can voluntarily participate in this “program”. The CoC and ECHO work with an established network of housing partners that include, but are not limited to PHA’s (HCV and VASH), HOME funded housing programs, Low Income Tax Credit developments (LIHTC), and other local low-income housing programs. The household’s PSH case manager will make referrals to these housing programs/ providers based on their screening criteria. These referrals are tracked and followed up on by the PSH case manager. This strategy has worked successfully with a HOME funded housing provider and a LIHTC development with several households. Both of these providers have allowed for this preference and the CoC is continuing to work with them to create and adopt a formal policy. The CoC is adopting and further promoting this “Move On Strategy” into its strategic plan and operational policies and procedures this year. This strategy creates openings in PSH units for chronically homeless households and exits current participants into permanent housing this furthers the mission of ending chronic homelessness and increasing coordination with housing partners in the CoC.

**1C-6. Addressing the Needs of Lesbian, Gay, Bisexual, Transgender (LGBT). Applicants must describe the actions the CoC has taken to address the needs of Lesbian, Gay, Bisexual, and Transgender individuals and their families experiencing homelessness.
(limit 2,000 characters)**

The CoC has had many discussions about the needs of Lesbian, Gay, Bisexual and Transgender individuals and their families at member meeting and at the Board level. Input has been provided by CoC, ESG and other private housing and shelter providers across the CoC. Currently the CoC has required ESG and CoC recipients and subrecipients to review their admissions, occupancy and operating policies and procedures and adopt policies for equal access in accordance with gender identity. These policies must address equal access and placement to housing, shelters, facilities, services and that accommodations are provided in accordance with gender identity without intrusive questioning or being asked to provide documentation. The CoC is working with private housing and shelter providers to adopt these policies and provide their services indiscriminately. The CoC will adopt revisions to its monitoring tool to include

reviewing these policies and procedures and that the provider is abiding by them. The CES process and assessments are designed to be inclusive and assess the needs of homeless individuals and families indiscriminately. Training provided by the CoC, including HMIS and CES reviews these policies and provides best practices when working with the homeless LGBTQ community. Sea Haven, Inc. is a CoC member that has facilitated training on gender identity, inclusivity, and competency. The CoC attended a statewide training on Cultural Competency on working with the LGBTQ community. The CoC formally adopted the Equal Access Rule in October of 2017. The CoC was directly involved in the adoption and approval by HUD of the Horry County AFFH Plan, that addresses this issue.

1C-6a. Anti-Discrimination Policy and Training. Applicants must indicate if the CoC implemented a CoC-wide anti-discrimination policy and conducted CoC-wide anti-discrimination training on the Equal Access Final Rule and the Gender Identity Final Rule.

1. Did the CoC implement a CoC-wide anti-discrimination policy that applies to all projects regardless of funding source?	Yes
2. Did the CoC conduct annual CoC-wide training with providers on how to effectively implement the Equal Access to Housing in HUD Programs Regardless of Sexual Orientation or Gender Identity (Equal Access Final Rule)?	Yes
3. Did the CoC conduct annual CoC-wide training with providers on how to effectively implement Equal Access to Housing in HUD Programs in Accordance with an Individual's Gender Identity (Gender Identity Final Rule)?	Yes

1C-7. Criminalization of Homelessness. Applicants must select the specific strategies the CoC implemented to prevent the criminalization of homelessness in the CoC's geographic area. Select all that apply.

Engaged/educated local policymakers:	<input checked="" type="checkbox"/>
Engaged/educated law enforcement:	<input checked="" type="checkbox"/>
Engaged/educated local business leaders:	<input checked="" type="checkbox"/>
Implemented communitywide plans:	<input checked="" type="checkbox"/>
No strategies have been implemented:	<input type="checkbox"/>
Other:(limit 50 characters)	
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>

1C-8. Centralized or Coordinated Assessment System. Applicants must: (1) demonstrate the coordinated entry system covers the entire CoC

- geographic area;**
(2) demonstrate the coordinated entry system reaches people who are least likely to apply homelessness assistance in the absence of special outreach;
(3) demonstrate the assessment process prioritizes people most in need of assistance and ensures they receive assistance in a timely manner; and
(4) attach CoC's standard assessment tool.
(limit 2,000 characters)

The CoC has multiple access point locations for the Coordinated Assessment System (CES) and uses a mixed approach of physical locations and an Assessment Hotline for locations that have no access or limited access to a physical access point. The CoC currently has 4 physical access point locations in the CoC service area. The CES Coordinator conducts outreach to organizations that come into contact with the homeless population and received commitments from 5 new providers in 4 counties to become access points in their communities. All locations are detailed in the CES Policies and Procedures and discussed with CoC members and other organizations that come in contact with the homeless population. The CoC SSVF, ESG, CoC, RHY and PATH outreach workers all provide CES housing assessments themselves or have one performed by an access point in their area. These outreach teams are designed and dedicated to reach people who are least likely to apply for homelessness assistance programs and housing. The CoC advertises CES to all CoC members and other perspective individuals and organizations that are in contact with the homeless at CoC events and meetings with local stakeholders (including local and county governments). The Assessment process prioritizes people most in need by following a standardized housing assessment, using the HUD Prioritization Notice, and communicating with local stakeholders about potential other needs that are not identified in the assessment as potential factors to be prioritized when making a housing referral. The assessment process also identifies sub populations that may be better served by an organization that specializes in services for these populations (i.e. DV and Youth). The assessment tool and procedures explain what to do and how to refer to these organizations, taking safety and confidentiality into consideration. All access points are required to provide this information and allow the applicant the choice to pursue these services.

1D. Continuum of Care (CoC) Discharge Planning

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

1D-1. Discharge Planning–State and Local. Applicants must indicate whether the CoC has a discharge policy to ensure persons discharged from the systems of care listed are not discharged directly to the streets, emergency shelters, or other homeless assistance programs. Check all that apply (note that when "None:" is selected no other system of care should be selected).

Foster Care:	<input type="checkbox"/>
Health Care:	<input checked="" type="checkbox"/>
Mental Health Care:	<input checked="" type="checkbox"/>
Correctional Facilities:	<input checked="" type="checkbox"/>
None:	<input type="checkbox"/>

1D-2. Discharge Planning Coordination. Applicants must indicate whether the CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs. Check all that apply (note that when "None:" is selected no other system of care should be selected).

Foster Care:	<input checked="" type="checkbox"/>
Health Care:	<input checked="" type="checkbox"/>
Mental Health Care:	<input checked="" type="checkbox"/>
Correctional Facilities:	<input checked="" type="checkbox"/>
None:	<input type="checkbox"/>

1E. Continuum of Care (CoC) Project Review, Ranking, and Selection

Instructions

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

1E-1. Project Ranking and Selection. Applicants must indicate whether the CoC used the following to rank and select project applications for the FY 2018 CoC Program Competition:

- (1) objective criteria;**
- (2) at least one factor related to achieving positive housing outcomes;**
- (3) a specific method for evaluating projects submitted by victim services providers; and**
- (4) attach evidence that supports the process selected.**

Used Objective Criteria for Review, Rating, Ranking and Section	Yes
Included at least one factor related to achieving positive housing outcomes	Yes
Included a specific method for evaluating projects submitted by victim service providers	Yes

1E-2. Severity of Needs and Vulnerabilities. Applicants must describe:

- (1) the specific severity of needs and vulnerabilities the CoC considered when reviewing, ranking, and rating projects; and**
- (2) how the CoC takes severity of needs and vulnerabilities into account during the review, rating, and ranking process.**

(limit 2,000 characters)

All the renewal projects submitted to the CoC are serving vulnerable populations i.e. Chronically Homeless, Youth, Domestic Violence, and/ or all the subpopulations listed in the CoC grant application and follow a Housing First approach that removes barriers to entry for the hardest to serve populations. Also, the CoC's Coordinated Entry System prioritizes persons with the highest service needs and other vulnerabilities. For New Project scoring the CoC requires, through the use of threshold requirements, that proposed applications participate in the Coordinated Entry process as well as be Housing First and/ or a low barrier implementation. The CoC's project ranking and review tool gives points to applicants that target populations that are harder to serve. There is a section on the "Renewal/Expansion Project Rating Tool" that scores Rapid Rehousing Projects for serving a minimum percent of participants with zero income at entry and minimum percent of participants entering project from place not meant for human habitation. For Permanent Supportive Housing the tool gave points to projects that served a minimum percent of participants with zero income at entry and minimum percent of participants entering project from place not meant for human habitation. Applicants that met the percentage threshold

received additional points. The monitoring tool used by the CoC evaluates project performance on actually serving these populations.

- 1E-3. Public Postings. Applicants must indicate how the CoC made public:**
- (1) objective ranking and selection process the CoC used for all projects (new and renewal);**
 - (2) CoC Consolidated Application—including the CoC Application, Priority Listings, and all projects accepted and ranked or rejected, which HUD required CoCs to post to their websites, or partners websites, at least 2 days before the CoC Program Competition application submission deadline; and**
 - (3) attach documentation demonstrating the objective ranking, rating, and selections process and the final version of the completed CoC Consolidated Application, including the CoC Application with attachments, Priority Listing with reallocation forms and all project applications that were accepted and ranked, or rejected (new and renewal) was made publicly available, that legibly displays the date the CoC publicly posted the documents.**

Public Posting of Objective Ranking and Selection Process		Public Posting of CoC Consolidated Application including: CoC Application, Priority Listings, Project Listings	
CoC or other Website	<input type="checkbox"/>	CoC or other Website	<input type="checkbox"/>
Email	<input type="checkbox"/>	Email	<input type="checkbox"/>
Mail	<input type="checkbox"/>	Mail	<input type="checkbox"/>
Advertising in Local Newspaper(s)	<input type="checkbox"/>	Advertising in Local Newspaper(s)	<input type="checkbox"/>
Advertising on Radio or Television	<input type="checkbox"/>	Advertising on Radio or Television	<input type="checkbox"/>
Social Media (Twitter, Facebook, etc.)	<input type="checkbox"/>	Social Media (Twitter, Facebook, etc.)	<input type="checkbox"/>

1E-4. Reallocation. Applicants must indicate whether the CoC has cumulatively reallocated at least 20 percent of the CoC’s ARD between the FY 2014 and FY 2018 CoC Program Competitions.

Reallocation: Yes

- 1E-5. Local CoC Competition. Applicants must indicate whether the CoC:**
- (1) established a deadline for project applications that was no later than 30 days before the FY 2018 CoC Program Competition Application deadline—attachment required;**
 - (2) rejected or reduced project application(s)—attachment required; and**
 - (3) notify applicants that their project application(s) were being rejected or reduced, in writing, outside of e-snaps, at least 15 days before FY 2018 CoC Program Competition Application deadline—attachment required. :**

(1) Did the CoC establish a deadline for project applications that was no later than 30 days before the FY 2018 CoC Program Competition Application deadline? Attachment required.	Yes
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----

(2) If the CoC rejected or reduced project application(s), did the CoC notify applicants that their project application(s) were being rejected or reduced, in writing, outside of e-snaps, at least 15 days before FY 2018 CoC Program Competition Application deadline? Attachment required.	Yes
(3) Did the CoC notify applicants that their applications were accepted and ranked on the Priority Listing in writing outside of e-snaps, at least 15 before days of the FY 2018 CoC Program Competition Application deadline?	Yes

2A. Homeless Management Information System (HMIS) Implementation

Intructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

2A-1. Roles and Responsibilities of the CoC and HMIS Lead. Does your CoC have in place a Governance Charter or other written documentation (e.g., MOU/MOA) that outlines the roles and responsibilities of the CoC and HMIS Lead? Attachment Required. Yes

2A-1a. Applicants must: GC pg 2;d, pg21;G & MOU
(1) provide the page number(s) where the roles and responsibilities of the CoC and HMIS Lead can be found in the attached document(s) referenced in 2A-1, and
(2) indicate the document type attached for question 2A-1 that includes roles and responsibilities of the CoC and HMIS Lead (e.g., Governance Charter, MOU/MOA).

2A-2. HMIS Policy and Procedures Manual. Does your CoC have a HMIS Policy and Procedures Manual? Attachment Required. Yes

2A-3. HMIS Vender. What is the name of the HMIS software vendor? Mediware

2A-4. HMIS Implementation Coverage Area. Using the drop-down boxes, applicants must select the HMIS implementation Coverage area. Statewide HMIS (multiple CoC)

2A-5. Bed Coverage Rate. Using 2018 HIC and HMIS data, applicants must report by project type:
(1) total number of beds in 2018 HIC;
(2) total beds dedicated for DV in the 2018 HIC; and

(3) total number of beds in HMIS.

Project Type	Total Beds in 2018 HIC	Total Beds in HIC Dedicated for DV	Total Beds in HMIS	HMIS Bed Coverage Rate
Emergency Shelter (ES) beds	381	47	299	89.52%
Safe Haven (SH) beds	0	0	0	
Transitional Housing (TH) beds	88	0	76	86.36%
Rapid Re-Housing (RRH) beds	112	0	112	100.00%
Permanent Supportive Housing (PSH) beds	466	0	466	100.00%
Other Permanent Housing (OPH) beds	70	0	70	100.00%

**2A-5a. To receive partial credit, if the bed coverage rate is 84.99 percent or lower for any of the project types in question 2A-5., applicants must provide clear steps on how the CoC intends to increase this percentage for each project type over the next 12 months.
(limit 2,000 characters)**

2A-6. AHAR Shells Submission: How many 2017 Annual Housing Assessment Report (AHAR) tables shells did HUD accept? 12

2A-7. CoC Data Submission in HDX. Applicants must enter the date the CoC submitted the 2018 Housing Inventory Count (HIC) data into the Homelessness Data Exchange (HDX). (mm/dd/yyyy) 04/30/2018

2B. Continuum of Care (CoC) Point-in-Time Count

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

2B-1. PIT Count Date. Applicants must enter the date the CoC conducted its 2018 PIT count (mm/dd/yyyy). 01/24/2018

2B-2. HDX Submission Date. Applicants must enter the date the CoC submitted its PIT count data in HDX (mm/dd/yyyy). 04/30/2018

2C. Continuum of Care (CoC) Point-in-Time (PIT) Count: Methodologies

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

**2C-1. Change in Sheltered PIT Count Implementation. Applicants must describe any change in the CoC’s sheltered PIT count implementation, including methodology and data quality changes from 2017 to 2018. Specifically, how those changes impacted the CoC’s sheltered PIT count results.
(limit 2,000 characters)**

N/A

2C-2. Did your CoC change its provider coverage in the 2018 sheltered count? Yes

2C-2a. If “Yes” was selected in 2C-2, applicants must enter the number of beds that were added or removed in the 2018 sheltered PIT count.

Beds Added:	110
Beds Removed:	125
Total:	-15

2C-3. Presidentially Declared Disaster Changes to Sheltered PIT Count. Did your CoC add or remove emergency shelter, transitional housing, or Safe Haven inventory because of funding specific to a Presidentially declared disaster, resulting in a change to the CoC’s 2018 sheltered PIT count? No

2C-3a. If “Yes” was selected for question 2C-3, applicants must enter the number of beds that were added or removed in 2018 because of a Presidentially declared disaster.

Beds Added:	0
Beds Removed:	0
Total:	0

2C-4. Changes in Unsheltered PIT Count Implementation. Did your CoC change its unsheltered PIT count implementation, including methodology and data quality changes from 2017 to 2018? If your CoC did not conduct an unsheltered PIT count in 2018, select Not Applicable. Yes

2C-4a. If “Yes” was selected for question 2C-4, applicants must:
(1) describe any change in the CoC’s unsheltered PIT count implementation, including methodology and data quality changes from 2017 to 2018; and
(2) specify how those changes impacted the CoC’s unsheltered PIT count results.
(limit 2,000 characters)

The CoC changed the unsheltered PIT count methodology for the 2018 count to allow for a minimum data collection standard that would allow the CoC to extrapolate demographic information not collected during the count. The CoC used the HUD suggested tool and parameters for extrapolation of this information. This is a change from the 2017 count in which all demographic information and information need for deduplication were required for the survey to be included in the count. This change allowed for persons experiencing homelessness on this night that did not want to disclose certain information could still be included in the count making the count that much more accurate.

2C-5. Identifying Youth Experiencing Homelessness in 2018 PIT Count. Did your CoC implement specific measures to identify youth experiencing homelessness in its 2018 PIT count? Yes

2C-5a. If “Yes” was selected for question 2C-5., applicants must describe:
(1) how stakeholders serving youth experiencing homelessness were engaged during the planning process;
(2) how the CoC worked with stakeholders to select locations where youth experiencing homelessness are most likely to be identified; and
(3) how the CoC involved youth experiencing homelessness in counting during the 2018 PIT count.
(limit 2,000 characters)

Youth stakeholders met monthly starting in August of 2017 to plan for the PIT count. Input was solicited and received from youth during their enrollment in Runaway Homeless Youth Programs about how to conduct and encourage participation in the youth count. The CoC interviewed youth outreach workers and local homeless youth to determine locations where youth experiencing homelessness are most likely to be identified. An informational and educational event was hosted at Sea Haven's Street Outreach Program, Project Lighthouse. This event not only spread awareness of what the PIT count is, and why it is important, but also provided a training opportunity for those youth (18 years of age or older) interested in participating in the PIT count as volunteers.

Volunteers at the event consisted of local homeless youth as well as youth from the local college and university.

**2C-6. 2018 PIT Implementation. Applicants must describe actions the CoC implemented in its 2018 PIT count to better count:
(1) individuals and families experiencing chronic homelessness;
(2) families with children experiencing homelessness; and
(3) Veterans experiencing homelessness.
(limit 2,000 characters)**

Starting in August of 2017 the CoC specifically engaged SSVF service providers, local county Veteran Affairs Offices, the local Colleges of Social Work, and providers that work specifically with individuals and families experiencing chronic homelessness, families with children and veterans to join the Point in Time Count Committee to help add value and experience to the planning and implementation of the 2018 PIT Count. The CoC also worked close with the VA Vision 7 Homeless Network Coordinator and local Veterans, some that had and some that haven't experienced homelessness to better plan how to identify and count Veterans experiencing homelessness. The CoC also worked with several McKenney Vento representatives across the CoC to help identify and count families with children, that are enrolled in school, experiencing homelessness. The CoC worked with local public, private and faith based shelters, PATH Outreach Teams, Shelter Outreach workers, Local law enforcement agencies, community/soup kitchens, other homeless services providers that are constantly in contact with families with children and chronically homeless to help plan and coordinate improving the engagement of homeless families with children and chronically homeless individuals/families.

3A. Continuum of Care (CoC) System Performance

Instructions

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

3A-1. First Time Homeless as Reported in HDX. In the box below, applicants must report the number of first-time homeless as reported in HDX.

Number of First Time Homeless as Reported in HDX.	2,012
---------------------------------------------------	-------

3A-1a. Applicants must:

- (1) describe how the CoC determined which risk factors the CoC uses to identify persons becoming homeless for the first time;**
- (2) describe the CoC’s strategy to address individuals and families at risk of becoming homeless; and**
- (3) provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy to reduce the number of individuals and families experiencing homelessness for the first time. (limit 2,000 characters)**

The CoC identifies specific risk factors/reasons leading to first time homelessness including significant loss of income (employment or cash benefits), zero income, disabilities (mental illness, substance use disorder, domestic violence, physical/developmental) imminent loss of housing within 14 days, major change in household composition (birth, death, divorce), high number of evictions in prior 7 years, at-risk of losing housing subsidies, history of literal homelessness, criminal record for arson, drug dealing/manufacturing or felonies against persons/property, registered sex offenders, housing needs requiring 3 or more bedrooms through analysis of HMIS data from service & prevention providers, housing barriers assessments, discussions at monthly meetings, committee meetings, agency outreach & events. ECHO coordinates with hospitals, prisons, mental health, VA clinics, discharge planners and our landlord network to coordinate housing to the imminently at risk. All persons presenting to CES or being outreached to are assessed for diversion/prevention assistance in CES. ECHO and HP providers developed an HP screening tool to prioritize prevention assistance according to CoC priorities. ECHO partners with CDBG, HOME, VA-SSVF, ESG, private & faith based shelters & housing assistance programs to address risk factors of first time homelessness. ECHO staff and the CoC partner with ESG/SSVF prevention providers oversee the strategy to reduce first time homelessness.

- ### **3A-2. Length-of-Time Homeless as Reported in HDX. Applicants must:**
- (1) provide the average length of time individuals and persons in families remained homeless (i.e., the number);**
 - (2) describe the CoC’s strategy to reduce the length-of-time individuals**

and persons in families remain homeless;
(3) describe how the CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and
(4) provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy to reduce the length of time individuals and families remain homeless.
(limit 2,000 characters)

The average length of time individuals and families remained homeless for persons in ES, SH, TH and PH (prior to “housing move in”) was 198 days. The CoC’s strategy to reduce the length-of-time persons remain homeless is to be more diligent with HMIS data quality to make sure our system performance measures are as accurate as they can be, secure and obtain new and additional access points for CES, secure additional funding for and train additional outreach workers in the CoC to identify persons experiencing homelessness as soon as possible, provide additional training and technical assistance to the CoC’s emergency shelters and transitional housing providers on the best practices to connect participants to housing (i.e. resources from National Alliance to End Homelessness and United States Interagency Council on the Homeless). The CoC in partnership with its grantees and programs funded by ESG and SSVF are working with an established network of landlords to develop new affordable housing and recruit new landlords that are willing to work with these programs. The CoC identifies persons with the longest histories of homelessness through our Coordinated Entry System Access Points and Hotline as well as outreach workers performing housing assessments or referring to the local CES access point. CoC members and other stakeholders in the community have been made aware and/ or trained on this process. The CoC houses these persons and families by incorporating HUD’s Prioritization Notice into our prioritization process as well as dedicating and prioritizing non dedicated PSH beds to persons experiencing Chronic Homelessness. The CoC encourages all Rapid Rehousing providers to serve Chronically Homeless individuals and families through the CES referral process. Eastern Carolina Homelessness Organization is the organization responsible for overseeing the strategy described above.

3A-3. Successful Permanent Housing Placement and Retention as Reported in HDX. Applicants must:

- (1) provide the percentage of individuals and persons in families in emergency shelter, safe havens, transitional housing, and rapid rehousing that exit to permanent housing destinations; and**
- (2) provide the percentage of individuals and persons in families in permanent housing projects, other than rapid rehousing, that retain their permanent housing or exit to permanent housing destinations.**

	Percentage
Report the percentage of individuals and persons in families in emergency shelter, safe havens, transitional housing, and rapid re-housing that exit to permanent housing destinations as reported in HDX.	44%
Report the percentage of individuals and persons in families in permanent housing projects, other than rapid re-housing, that retain their permanent housing or exit to permanent housing destinations as reported in HDX.	91%

3A-3a. Applicants must:

- (1) describe the CoC’s strategy to increase the rate at which individuals**

and persons in families in emergency shelter, safe havens, transitional housing and rapid rehousing exit to permanent housing destinations; and (2) describe the CoC’s strategy to increase the rate at which individuals and persons in families in permanent housing projects, other than rapid rehousing, retain their permanent housing or exit to permanent housing destinations. (limit 2,000 characters)

The CoC’s strategy to increase the rate at which individuals and persons in families in ES, SH, TH, and RRH exit to permanent destinations is to provide TA on best practice models like housing first, low barrier shelter, minimizing rules that cause negative exits and case management approaches that encourage conflict resolution other than program exit. Planning and working with these programs to develop strategies to refer clients that “break rules” to other programs that can house and/or shelter the individual or family i.e. Florence County “No One Unsheltered” program that incorporates local shelters and law enforcement to make sure no one is unsheltered. Police transport participants to shelters and if they are kicked out they will facilitate a shelter stay at another program. The plan is to bring these organizations onboard as CES Access Points or set up specific days for assessments with mobile CES workers, allowing quicker access to housing programs. The CoC continues to work with ESG and CoC recipients to create CoC wide policies that discourage negative program exits as well as formalizing strategies like the above example. The CoC’s strategy to increase the rate at which persons in housing retain it or exit to permanent housing is to further implement the CoC’s “Move On” strategy which coordinates with PHA’s and other housing programs and formalize CoC wide policies that limit clients losing their housing or being exited from a program that provides housing into a negative destination. Examples of CoC policies are: Minimum number of months’ providers must allow for non-payment of rent before exiting the participant, more stringent documentation standards to support a negative exit. a review of these cases during monitoring and how to avoid a negative exits and conducting exit interviews with participants to better understand the gaps in services. Eastern Carolina Homelessness Organization is responsible for overseeing the strategy described above.

3A-4. Returns to Homelessness as Reported in HDX. Applicants must report the percentage of individuals and persons in families returning to homelessness over a 6- and 12-month period as reported in HDX.

	Percentage
Report the percentage of individuals and persons in families returning to homelessness over a 6- and 12-month period as reported in HDX	4%

3A-4a. Applicants must:

- (1) describe how the CoC identifies common factors of individuals and persons in families who return to homelessness;**
- (2) describe the CoC’s strategy to reduce the rate of additional returns to homelessness; and**
- (3) provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy to reduce the rate individuals and persons in families returns to homelessness. (limit 2,000 characters)**

The CoC identifies common factors of individuals and persons in families who return to homelessness by reviewing project level HMIS data (ES, TH, RRH and PSH) and comparing it to outreach and CES data collected through the CES housing assessment process. By comparing this data, the CoC has been able to determine common factors and barriers that lead to these persons returning to homelessness. A few common factors identified are significant loss of cash benefits, poor financial management, history/current criminal activity, fleeing domestic violence, untreated mental illness and substance abuse. The CoC's strategy to reduce the rate of additional returns to homelessness is to coordinate with current programs like diversion/prevention, ESG and SSVF homeless prevention funds as well as identify partners and funding to expand and/or create new programs that focus on the at-risk population. The CoC is able to better identify these households through the CES housing assessment process and refer them to programs that can better meet their needs and provide long term housing interventions like HOME tenant based rental assistance, Permanent Supportive Housing, other private and faith based rental assistance programs. The Collaborative Applicant hired a PhD of social work as the director of supportive services. This position is to develop and implement a more effective and comprehensive supportive service plan, conduct and facilitate trainings for CoC members, and better coordinate other systems of care that intersect with homelessness (mental health, substance abuse, hospitals, public health centers, etc.). The CoC has provided training on motivational interviewing, mental health first aid, cultural competency, a poverty simulation, and has a certified peer support training with a homeless component added scheduled for this year. Eastern Carolina Homelessness Organization is the organization responsible for overseeing the strategy described above.

3A-5. Job and Income Growth. Applicants must:

- (1) describe the CoC's strategy to increase access to employment and non-employment cash sources;**
 - (2) describe how the CoC works with mainstream employment organizations to help individuals and families increase their cash income; and**
 - (3) provide the organization name or position title that is responsible for overseeing the CoC's strategy to increase job and income growth from employment.**
- (limit 2,000 characters)**

The CoC advertises and facilitates training for CoC member organizations to be trained in programs and systems that help participants obtain or increase employment and non –employment income like SC Thrive benefits bank and SOAR. The CoC works with the VA employment specialists, Vocational Rehab, Goodwill, SC Works, Temp/personnel agencies and private business owners to increase access to job training, resume building, interviewing skills, computer training and employment opportunities. CoC member organizations develop relationships and advocate for persons experiencing homelessness with local business throughout the CoC. The CoC has 4 SOAR specialists that connects participants to SSDI benefits. Some CoC member organizations provide access to computers and internet for participants to use for job search. ECHO now employs a PhD of Social Work CP, Supervisor to continue developing and implementing CoC wide practices to better connect to Mainstream Services. Eastern Carolina Homelessness Organization and Sea Haven are responsible for overseeing the strategy described above.

3A-6. System Performance Measures Data Submission in HDX. Applicants must enter the date the CoC submitted the System Performance Measures data in HDX, which included the data quality section for FY 2017 (mm/dd/yyyy) 05/31/2018

3B. Continuum of Care (CoC) Performance and Strategic Planning Objectives

Instructions

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

- 3B-1. DedicatedPLUS and Chronically Homeless Beds. In the boxes below, applicants must enter:**
- (1) total number of beds in the Project Application(s) that are designated as DedicatedPLUS beds; and**
 - (2) total number of beds in the Project Application(s) that are designated for the chronically homeless, which does not include those that were identified in (1) above as DedicatedPLUS Beds.**

Total number of beds dedicated as DedicatedPLUS	134
Total number of beds dedicated to individuals and families experiencing chronic homelessness	0
Total	134

3B-2. Orders of Priority. Did the CoC adopt the Orders of Priority into their written standards for all CoC Program-funded PSH projects as described in Notice CPD-16-11: Prioritizing Persons Experiencing Chronic Homelessness and Other Vulnerable Homeless Persons in Permanent Supportive Housing? Attachment Required. Yes

3B-2.1. Prioritizing Households with Children. Using the following chart, applicants must check all that apply to indicate the factor(s) the CoC currently uses to prioritize households with children during FY 2018.

History of or Vulnerability to Victimization (e.g. domestic violence, sexual assault, childhood abuse)	<input checked="" type="checkbox"/>
Number of previous homeless episodes	<input checked="" type="checkbox"/>
Unsheltered homelessness	<input checked="" type="checkbox"/>
Criminal History	<input type="checkbox"/>
Bad credit or rental history	<input type="checkbox"/>
Head of Household with Mental/Physical Disability	<input type="checkbox"/>

3B-2.2. Applicants must:

- (1) describe the CoC’s current strategy to rapidly rehouse every household of families with children within 30 days of becoming homeless;**
 - (2) describe how the CoC addresses both housing and service needs to ensure families successfully maintain their housing once assistance ends; and**
 - (3) provide the organization name or position title responsible for overseeing the CoCs strategy to rapidly rehouse families with children within 30 days of becoming homeless.**
- (limit 2,000 characters)**

The CoC identifies families with children through CES, outreach/outreach events, community events and other partner referrals ie: DSS, churches, & city/county units of government. The CoC has focused reallocated funds to create new RRH & PSH projects that focus on households with children. The CoC prioritizes chronically homeless households with children with high service needs, identified by the CoC Acuity Tool for its PSH openings and prioritizes chronically homeless households with children with lower service needs for its CoC & ESG RRH openings. Once identified, these families are referred to the agency with readily available RRH resources with the goal of rapidly re-housing them within 30 days. Referrals to other private and public housing programs will be made if CoC or ESG resources are not readily available in the timeframe. All CoC housing projects receive the housing and service needs of each family with children from the CoC’s CES, which makes the appropriate referral to the appropriate housing and/or service organization. Once housed, all barriers to remain in housing are addressed/assessed by case managers using the self-sufficiency matrix tool and a progressive case mgt. plan is established for each family. Eastern Carolina Homelessness Org, the CES and HMIS lead agency employs a PhD of Social Work as the Director of Supportive Services. A progressive training regimen, CoC wide trainings such as motivational interviewing, poverty simulations, mental health first aid, centers for human design, etc are all facilitated by the Director of Supportive Services and made available to the entire CoC. All Case Managers are S.C. Thrive Benefits Bank trained in connecting these families to all mainstream benefits, as well as the 4 Soar Specialist assisting with SSDI. Eastern Carolina Homelessness Org (ECHO) employs the CoC’s CES Coordinator and HMIS Administrator, who collaborate together on actual data and housing timelines to oversee and evaluate the outcomes.

3B-2.3. Antidiscrimination Policies. Applicants must check all that apply that describe actions the CoC is taking to ensure providers (including emergency shelter, transitional housing, and permanent supportive housing (PSH and RRH) within the CoC adhere to antidiscrimination policies by not denying admission to or separating any family members from other members of their family or caregivers based on age, sex, gender, LGBT status, marital status, or disability when entering a shelter or housing.

CoC conducts mandatory training for all CoC and ESG funded service providers on these topics.	<input type="checkbox"/>
CoC conducts optional training for all CoC and ESG funded service providers on these topics.	<input type="checkbox"/>
CoC has worked with ESG recipient(s) to adopt uniform anti-discrimination policies for all subrecipients.	<input type="checkbox"/>
CoC has worked with ESG recipient(s) to identify both CoC and ESG funded facilities within the CoC geographic area that may be out of compliance, and taken steps to work directly with those facilities to come into compliance.	<input type="checkbox"/>

CoC has sought assistance from HUD through submitting AAQs or requesting TA to resolve non-compliance of service providers.

3B-2.4. Strategy for Addressing Needs of Unaccompanied Youth Experiencing Homelessness. Applicants must indicate whether the CoC's strategy to address the unique needs of unaccompanied homeless youth includes the following:

Human trafficking and other forms of exploitation	Yes
LGBT youth homelessness	Yes
Exits from foster care into homelessness	Yes
Family reunification and community engagement	Yes
Positive Youth Development, Trauma Informed Care, and the use of Risk and Protective Factors in assessing youth housing and service needs	Yes

3B-2.5. Prioritizing Unaccompanied Youth Experiencing Homelessness Based on Needs. Applicants must check all that apply from the list below that describes the CoC's current strategy to prioritize unaccompanied youth based on their needs.

History or Vulnerability to Victimization (e.g., domestic violence, sexual assault, childhood abuse)	<input checked="" type="checkbox"/>
Number of Previous Homeless Episodes	<input checked="" type="checkbox"/>
Unsheltered Homelessness	<input checked="" type="checkbox"/>
Criminal History	<input type="checkbox"/>
Bad Credit or Rental History	<input type="checkbox"/>

3B-2.6. Applicants must describe the CoC's strategy to increase:
(1) housing and services for all youth experiencing homelessness by providing new resources or more effectively using existing resources, including securing additional funding; and
(2) availability of housing and services for youth experiencing unsheltered homelessness by providing new resources or more effectively using existing resources.
(limit 3,000 characters)

The CoC's strategy is to make new CoC funding through strategic reallocation and the permanent housing bonus available to agencies that serve youth experiencing homelessness. Sea Haven received a new CoC RRH grant that provided housing to 11 youth households and 21 youth participants and received an expansion in the FY17 competition to more than double the amount of youth being served. Sea Haven also receives 3 Runaway Homeless Youth grants through HHS to provide services, outreach, and shelter to youth experiencing homelessness this allows them to maximize the effectiveness of all projects, including CoC funding. Existing CoC and ESG Rapid Rehousing resources are being used more effectively through the CoC Coordinated Entry System by prioritizing youth 18 – 24 as a priority population to receive these resources. The CoC also conducts an annual grant/ capacity building workshop

in partnership with technical assistance providers Veterans Administration, the HUD field office, RHY funded agencies, and county/state ESG funders. One of the specific population focuses for this workshop are youth experiencing homelessness. The CoC and Youth Advisory Committee solicit and invite new stakeholders to this workshop in an effort to create new projects from these additional funding partners. New partnerships across the CoC will allow an increased availability to housing and services because these organizations have a direct presence in the communities they serve. The Youth Advisory committee works with the CoC in evaluating the GAPS analysis to determine the need for additional funding, sources of funding, and maximizing additional resources.

3B-2.6a. Applicants must:

- (1) provide evidence the CoC uses to measure both strategies in question 3B-2.6. to increase the availability of housing and services for youth experiencing homelessness;**
 - (2) describe the measure(s) the CoC uses to calculate the effectiveness of the strategies; and**
 - (3) describe why the CoC believes the measure it uses is an appropriate way to determine the effectiveness of the CoC's strategies.**
- (limit 3,000 characters)**

The CoC has a Youth Advisory Committee to help research, coordinate, develop, implement, and evaluate these strategies and projects in their effectiveness in ending youth homelessness. The CoC is currently using the Housing Inventory Chart (HIC) and the Annual Performance Report (APR) point in time measurements along with the Grant award announcements for CoC, ESG, and RHY to make a yearly comparison of funding available compared to how it is being utilized on the HIC and APR. The analysis of available resources compared to the utilization of those resources is how the CoC measures housing and services for youth experiencing homelessness both through new resources being secured and existing resources being maximized. Homeless youth is a sub list on the CoC's CES prioritization list. Each quarter the Youth Advisory Committee reviews how many youths were prioritized and referred for housing through CES compared to how many youths remain on the priority list awaiting housing and services. The committee reviews the outcomes of Runaway Homeless Youth funded programs in comparison with National Objectives of this program. The CoC uses the Annual Performance Report and CAPER to monitor the results of housing placements and retention rates, housing outcomes, connection to mainstream benefits and increase in employment/ income for CoC and ESG funded programs. The Youth Advisory Committee is developing a needs based assessment to be administered to youth in these programs to further measure their effectiveness. The CoC believes these measures are an appropriate way to determine effectiveness of our strategies in the overall scope of youth homelessness. The CoC believes using data from HMIS in conjunction with the performance metrics funders use to evaluate projects along with local CES data is the best way provide a true picture of the CoC's strategies. The CoC also believes that using data and input from homeless youth utilizing these programs is an appropriate way to measure accessibility and effectiveness because it allows the CoC to measure performance over time and it is peer driven.

3B-2.7. Collaboration–Education Services. Applicants must describe how the CoC collaborates with:

- (1) youth education providers;**
 - (2) McKinney-Vento State Education Agency (SEA) and Local Education Agency (LEA);**
 - (3) school districts; and**
 - (4) the formal partnerships with (1) through (3) above.**
- (limit 2,000 characters)**

The CoC is represented by 2 Board members on The South Carolina Interagency on Homelessness (SCICH) Board, which along with the SC Dept. of Education State McKinney-Vento Rep (SEA) developed the State plan for the education concerns and needs of School children in the homeless families served by CoC Programs. These State level bi-monthly are attended by SEAs as well as the CoC Representatives. Local Education Representatives attend the local CoC General Membership meetings, allowing both parties to collaborate on addressing the problem of the educational needs of homeless school aged children. This allows the CoC to coordinate with SEA's and LEA's to identify families and unaccompanied youth experiencing homelessness or imminently at-risk of homelessness. The CoC, SCICH, LEA's/SEA's coordinate planning and strategies for proper safeguards against discrimination. The CoC develops and updates these strategies. ESG & CoC programs work with LEA's, families and youth to identify appropriate housing. CoC/ESG funded Community Action Agency programs operate the Head Start program. Eastern Carolina Homelessness Org (ECHO) and Sea Haven, two CoC Grantees participate in A Day of Hope, an outreach event for over 800 school kids & their families that live at or below the poverty level and possible homelessness, as well as all relevant outreach events related to education needs of homeless children. ECHO conducts CES assessments for service needs and housing. All CoC projects have specific staff to inform participants of their educational services eligibility. The CoC has a formal partnership with The S.C. Dept. of Education at the State level and partners with each local/county school district throughout the year and each is directly involved in the CoC's PIT Count. Beach Reach Ministries, Horry Hope House, Lighthouse Ministries and Pee Dee Community Action Partnership are some of the many organizations. that the CoC has formal partnerships with.

3B-2.7a. Applicants must describe the policies and procedures the CoC adopted to inform individuals and families who become homeless of their eligibility for education services.
(limit 2,000 characters)

All HUD CoC and ESG funded projects operating and serving participants inside the CoC's geographic service area are required to have a dedicated staff person to ensure that children are enrolled in school and receive eligible and appropriate educational services. The name of the staff person is identified during the monitoring or for a new project during the CoC Technical Review. The CoC requires CoC and ESG funded projects to collaborate with local school district liason(s) when a new child or youth enters a homeless program that is not enrolled in school.

3B-2.8. Does the CoC have written formal agreements, MOU/MOAs or

partnerships with one or more providers of early childhood services and supports? Select “Yes” or “No”. Applicants must select “Yes” or “No”, from the list below, if the CoC has written formal agreements, MOU/MOA’s or partnerships with providers of early childhood services and support.

	MOU/MOA	Other Formal Agreement
Early Childhood Providers	No	Yes
Head Start	No	Yes
Early Head Start	No	Yes
Child Care and Development Fund	No	Yes
Federal Home Visiting Program	No	Yes
Healthy Start	No	Yes
Public Pre-K	No	Yes
Birth to 3 years	No	Yes
Tribal Home Visting Program	No	Yes
Other: (limit 50 characters)		

3B-3.1. Veterans Experiencing Homelessness. Applicants must describe the actions the CoC has taken to identify, assess, and refer Veterans experiencing homelessness, who are eligible for U.S. Department of Veterans Affairs (VA) housing and services, to appropriate resources such as HUD-VASH, Supportive Services for Veterans Families (SSVF) program and Grant and Per Diem (GPD). (limit 2,000 characters)

The CoC received technical assistance through the Vets @ Home initiative last year, adopted the federal criteria & benchmarks for ending Veteran Homelessness, maintains a veteran by-name master list based off of the CoC CES process and continues to strengthen partnerships with VA and non-VA funded organizations to help with ending Veteran homelessness. The CoC also participates in the local CHALLENGE meeting. The SSVF grantee in the CoC area Chairs the Veterans Community Planning Committee for the CoC. This committee plans and coordinates with the HUD-VASH program, SSVF, county VA offices, and other organizations serving Veterans to ensure that there is no duplication of services being provided and the appropriate service intervention is being offered to Veterans and their families. This committee works with the CES Coordinator to ensure that CES Access Points in the community are aware of the resources available to Veterans and also provided assessment questions that were incorporated into the CoC’s CES Housing Assessment. The CoC Veteran Community Planning Committee meets weekly and discusses the By-Name Master list, coordination of outreach efforts and events like the annual stand down, as well as identifying the appropriate resource(s) to refer Veterans and their families experiencing homelessness to based on need, barriers, client choice, eligibility, and availability. There are no GPD beds in our CoC, so partnerships with nearby GPD providers are maximized if beds are needed. The CoC has formed a working relationship with 2 GPD providers in 2 neighboring CoC’s to leverage beds.

3B-3.2. Does the CoC use an active list or by name list to identify all Veterans experiencing homelessness in the CoC? Yes

3B-3.3. Is the CoC actively working with the VA and VA-funded programs to achieve the benchmarks and criteria for ending Veteran homelessness? Yes

3B-3.4. Does the CoC have sufficient resources to ensure each Veteran experiencing homelessness is assisted to quickly move into permanent housing using a Housing First approach? Yes

3B-5. Racial Disparity. Applicants must: Yes
(1) indicate whether the CoC assessed whether there are racial disparities in the provision or outcome of homeless assistance;
(2) if the CoC conducted an assessment, attach a copy of the summary.

3B-5a. Applicants must select from the options below the results of the CoC's assessment.

People of different races or ethnicities are more or less likely to receive homeless assistance.	<input checked="" type="checkbox"/>
People of different races or ethnicities are more or less likely to receive a positive outcome from homeless assistance.	<input checked="" type="checkbox"/>
There are no racial disparities in the provision or outcome of homeless assistance.	<input type="checkbox"/>
The results are inconclusive for racial disparities in the provision or outcome of homeless assistance.	<input type="checkbox"/>

3B-5b. Applicants must select from the options below the strategies the CoC is using to address any racial disparities.

The CoC's board and decisionmaking bodies are representative of the population served in the CoC.	<input type="checkbox"/>
The CoC has identified steps it will take to help the CoC board and decisionmaking bodies better reflect the population served in the CoC.	<input type="checkbox"/>
The CoC is expanding outreach in geographic areas with higher concentrations of underrepresented groups.	<input type="checkbox"/>
The CoC has communication, such as flyers, websites, or other materials, inclusive of underrepresented groups	<input type="checkbox"/>
The CoC is training staff working in the homeless services sector to better understand racism and the intersection of racism and homelessness.	<input type="checkbox"/>
The CoC is establishing professional development opportunities to identify and invest in emerging leaders of different races and ethnicities in the homelessness sector.	<input type="checkbox"/>

The CoC has staff, committees or other resources charged with analyzing and addressing racial disparities related to homelessness.	<input type="checkbox"/>
The CoC is educating organizations, stakeholders, boards of directors for local and national non-profit organizations working on homelessness on the topic of creating greater racial and ethnic diversity.	<input type="checkbox"/>
The CoC reviewed coordinated entry processes to understand their impact on people of different races and ethnicities experiencing homelessness.	<input type="checkbox"/>
The CoC is collecting data to better understand the pattern of program use for people of different races and ethnicities in its homeless services system.	<input type="checkbox"/>
The CoC is conducting additional research to understand the scope and needs of different races or ethnicities experiencing homelessness.	<input type="checkbox"/>
Other:	<input type="checkbox"/>

4A. Continuum of Care (CoC) Accessing Mainstream Benefits and Additional Policies

Instructions:

For guidance on completing this application, please reference the FY 2018 CoC Application Detailed Instructions and the FY 2018 CoC Program Competition NOFA. Please submit technical questions to the HUD Exchange Ask A Question.

- 4A-1. Healthcare. Applicants must indicate, for each type of healthcare listed below, whether the CoC:**
- (1) assists persons experiencing homelessness with enrolling in health insurance; and**
 - (2) assists persons experiencing homelessness with effectively utilizing Medicaid and other benefits.**

Type of Health Care	Assist with Enrollment	Assist with Utilization of Benefits?
Public Health Care Benefits (State or Federal benefits, Medicaid, Indian Health Services)	Yes	Yes
Private Insurers:	Yes	Yes
Non-Profit, Philanthropic:	Yes	Yes
Other: (limit 50 characters)		
Community Health Orgs	Yes	Yes

- 4A-1a. Mainstream Benefits. Applicants must:**
- (1) describe how the CoC works with mainstream programs that assist persons experiencing homelessness to apply for and receive mainstream benefits;**
 - (2) describe how the CoC systematically keeps program staff up-to-date regarding mainstream resources available for persons experiencing homelessness (e.g., Food Stamps, SSI, TANF, substance abuse programs); and**
 - (3) provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy for mainstream benefits. (limit 2,000 characters)**

The CoC and its projects work with Community Health Organizations like Little River Medical, Sumter Family Health, Hope Health and Mercy Med to provide medical, dental, vision care and general health services to all CoC program participants providing free or sliding scale. The CoC’s regional SOAR Team helps all eligible CoC participants obtain SSI/SSDI benefits. SC Works, Goodwill, Voc Rehab, and The VA Employment Specialist all help participants to obtain employment. All CoC program staff are S.C. Thrive Benefits Bank trained, using a single application for multiple benefit programs. These partnerships have resulted in positive outcomes obtaining private health insurance, Medicaid, Medicare, employment, noncash benefits including Family Independence (FI), Food Stamps and SSI/SSDI benefits. The CoC

systematically keeps members and staff up -to-date regarding mainstream resources available and programs that facilitate connection to them. This is accomplished through program highlights at CoC Member Meetings, list serve email blasts and facilitating trainings for the SC Thrive Benefits Bank a partner with the CoC focused on easier access and quicker connection to mainstream benefits. Eastern Carolina Homelessness Org and Sea Haven oversee, analyze, develop and implement trainings and current program information to keep all program staff updated and maximize connection for all participants to mainstream benefits.

4A-2.Housing First: Applicants must report:

- (1) total number of new and renewal CoC Program Funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC is applying for in FY 2018 CoC Program Competition; and**
- (2) total number of new and renewal CoC Program Funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC is applying for in FY 2018 CoC Program Competition that have adopted the Housing First approach—meaning that the project quickly houses clients without preconditions or service participation requirements.**

Total number of new and renewal CoC Program Funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC is applying for in FY 2018 CoC Program Competition.	12
Total number of new and renewal CoC Program Funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC is applying for in FY 2018 CoC Program Competition that have adopted the Housing First approach—meaning that the project quickly houses clients without preconditions or service participation requirements.	12
Percentage of new and renewal PSH, RRH, Safe-Haven, SSO non-Coordinated Entry projects in the FY 2018 CoC Program Competition that will be designated as Housing First.	100%

4A-3. Street Outreach. Applicants must:

- (1) describe the CoC’s outreach;**
- (2) state whether the CoC's Street Outreach covers 100 percent of the CoC’s geographic area;**
- (3) describe how often the CoC conducts street outreach; and**
- (4) describe how the CoC tailored its street outreach to persons experiencing homelessness who are least likely to request assistance. (limit 2,000 characters)**

CoC street outreach efforts covers all 13 counties (100% coverage rate). Homeless outreach is conducted by 18 dedicated staff outreach workers that engage with the homeless on a daily basis, including weekends, special events, and disasters. During natural disaster events (like inclement weather from hurricanes or winter storms) outreach workers make special efforts to let people know where storm shelters and resources are available. SSVF outreach workers, PSH/ESG outreach workers, PATH outreach workers and RHY funded street outreach workers all conduct daily outreach and are funded by grant programs. Outreach is also performed by many partnering agencies that provide basic services and connect the individuals and families encountered to CES access points within the CoC. City and county departments across the Continuum including police departments, hospitals, community health organizations, community kitchens, 12 step fellowships, 211 call centers, and many churches and faith based organizations also collaborate and coordinate

their outreach efforts with the CoC. Outreach workers engage persons less likely to request assistance by going to them regardless of their location (ie: tent encampments, woods, abandoned buildings, housing not meant for human habitation, bus stations, etc.). These persons are engaged in a manner to develop a trusting relationship using motivational interviewing & trauma informed care techniques and giving out hygiene, clothing, and food items. A really effective approach has been to work with homeless clients that have received services to help conduct outreach to others that they know about that otherwise may never be contacted or found.

4A-4. Affirmative Outreach. Applicants must describe:
(1) the specific strategy the CoC implemented that furthers fair housing as detailed in 24 CFR 578.93(c) used to market housing and supportive services to eligible persons regardless of race, color, national origin, religion, sex, gender identify, sexual orientation, age, familial status or disability; and
(2) how the CoC communicated effectively with persons with disabilities and limited English proficiency fair housing strategy in (1) above.
(limit 2,000 characters)

In 2018 the CoC hosted a landlord and agency education session that included a presentation on fair housing. Topics included housing and eligibility regardless of race, color, national origin, religion, sex, age, familial status, or handicap. Additionally, the CoC maintains a Housing Leadership Team comprised of agency housing leads to share information on housing programs, special populations, ensuring compliance and market programs with fair housing standards detailed in 24CFR 578.93c. The CoC also maintains a Landlord Leadership Team to discuss client outreach and fair housing standards. CoC programs use large print signage to help improve communications and are required to make available phone-based language translation services for people with limited English proficiency. ECHO's (Collaborative Applicant) Executive Director and CoC Board Member was on the Horry County AFFH committee and actively participated in the development/ implementation of the plan. The CoC is also involved with the discussions around affirmative outreach during the annual consolidated plan updates. The CoC has staff in its membership that are fluent in Spanish and is actively helping the CoC develop outreach materials and CES Assessment materials in Spanish. The CoC identifies staff in membership agencies that speak other languages to make every effort possible to communicate effectively. The CoC's strategy to help provide effective communication to persons with disabilities is to have peer support specialists assisting these persons with any communication difficulties encountered. An example of this is the Reggie Sanders Foundation assisting agencies in communication efforts with persons with autism, down syndrome, and Aspergers.

4A-5. RRH Beds as Reported in the HIC. Applicants must report the total number of rapid rehousing beds available to serve all household types as reported in the Housing Inventory Count (HIC) for 2017 and 2018.

	2017	2018	Difference
RRH beds available to serve all populations in the HIC	102	112	10

4A-6. Rehabilitation or New Construction Costs. Are new proposed project applications requesting \$200,000 or more in funding for housing rehabilitation or new construction? No

4A-7. Homeless under Other Federal Statutes. Is the CoC requesting to designate one or more of its SSO or TH projects to serve families with children or youth defined as homeless under other Federal statutes? No

Submission Summary

Ensure that the Project Priority List is complete prior to submitting.

Page	Last Updated
1A. Identification	09/11/2018
1B. Engagement	09/11/2018
1C. Coordination	09/12/2018
1D. Discharge Planning	09/11/2018
1E. Project Review	09/11/2018
2A. HMIS Implementation	09/11/2018
2B. PIT Count	09/11/2018
2C. Sheltered Data - Methods	09/11/2018
3A. System Performance	09/11/2018
3B. Performance and Strategic Planning	09/11/2018
4A. Mainstream Benefits and Additional Policies	09/11/2018
Submission Summary	No Input Required